

# MEMBERSHIP HAS ITS BENEFITS

**CREW Northern Virginia** is an organization of real estate professionals chartered to promote professional ethics and integrity, education and career advancement, and networking to develop business opportunities.

The Northern Virginia chapter was founded in 1986. Our diverse membership includes women and men in the fields of appraisal, architecture, asset management, brokerage, construction, engineering, corporate real estate, development, facilities management, finance, government, insurance, interior design, law, leasing, marketing, and property management, among others.

CREW Northern Virginia is affiliated with the CREW Network, a national organization of real estate professionals founded in 1988.

## **Among the benefits that CREW membership affords its members are:**

**Networking Opportunities** Networking is the heart of the organization, and opportunities abound at the local, regional, and national levels to meet colleagues from all aspects of commercial real estate.

**Monthly Programs** feature prominent speakers on timely industry topics.

**Educational Seminars and Workshops** that enhance members' professional growth are hosted various times throughout the year.

**Quarterly Newsletters** Local and national newsletters publicize the accomplishments of members and include industry related articles.

**Career Connection** A job bank listing available to members on the Web provides listings of commercial real estate positions across the United States.

**Annual Convention and Seminars** Attendance at these events increases each year as members and other real estate professionals discover personal benefits and potential business that can be achieved through participation.

**Volume Discounts** are available on professional business services through affinity programs for members only.

**Website** Our website provides members electronic access to member directories, national career opportunities, newsletters, membership information, meetings, and events.



# CREW NORTHERN VIRGINIA DOING BUSINESS TOGETHER

CREW Northern Virginia is made up of experienced professionals and provides a forum for members and sponsors to network and do business together.

CREW Member(s): Elizabeth Hurley, Anne Richards  
Company(s): BeeryRio, Inc, Kimball Office  
Opportunity: Five Guys Headquarters in Lorton, VA. Interiors by Anne Richards of BerryRio, Inc. Elizabeth Hurley of Kimball Office did all the furniture plans and specifications. Project value \$250,000

CREW Member(s): Genelle McDonald, Nancy Payne  
Company(s): Balfour Beatty, Pritchard Industries  
Opportunity: Final Construction Cleaning contract was awarded by Balfour Beatty to Pritchard Industries for the Alexandria Towers Hotel and Condominium project in Alexandria, VA. Project value \$100,000 +

CREW Member(s): Elizabeth Hurley, Anne Richards  
Company(s): BeeryRio, Inc, Kimball Office  
Opportunity: HCPMP GSA in Gunston. Interiors by Anne Richards of BerryRio, Inc. Elizabeth Hurley of Kimball Office did all the furniture plans and specifications. Project value \$400,000

CREW Member(s): Many Anderson, Genelle McDonald  
Company(s): Schnabel Engineering, Balfour Beatty  
Opportunity: Schnabel Engineering was included in the design-build team led by Balfour Beatty for the recently awarded GSA New Federal Building, Anacostia Annex. Schnabel will be providing Geotechnical Engineering and Testing & Inspection services for the project. Balfour Beatty is the General Contractor.

